**MOHAMMED IRHSAD SHAIKH**

**MBA (Finance & Marketing)**

Contact: + 91- **9405544442**

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***Career Objective***

To pursue a responsible and challenging career with a progressive organization that gives scope to use my knowledge and skills in accordance with the latest technologies and need of the market.

***Knowledge Preview***

* Experience in Banking, finance & accounting industry & also in back office operation.
* Currently working as location head in IndusInd Bank for Solapur Division for Personal Product Division (PPD).
* Ability to convince to customers.
* Knowledge of preparation of business plan, target achievement capabilities, etc.
* Creating brand awareness, developing marketing mix and ensuring segmentation, targeting, positioning in tune with market requirements, to capture maximum consumer.

***Professional Experience***

* **IndusInd Bank Ltd.**

**Working as a Marketing Officer From Dec 2014 to till to date**

* **Shriram Finance**

**Worked as a Product Executive From Sept 2013 to Sept 2014**

* **Samruddha Jeevan Foods India Ltd.**

**Worked as an Account Assistant From Dec 2009 to Feb 2011**

**Responsibilities:**

* Responsible for the entire locations business & collection.
* Getting business done through the channel as well as direct sale.
* Maintain the repo with the clients and customer of organization.
* Customer’s documentation and disbursement of files.
* Managed all operations for business product line.
* Managing and handling entire teams of business and recovery.
* Responsible for entire locations business.
* Preparation of business plan, target achievement capabilities, etc.
* Handling all the branch activity and maintain discipline in the branch.

***Education***

**2013 MBA / PGDM in Marketing and Finance** from BMIT College, Solapur, Solapur University

**2011 B. Com. in Accounts Hons.** from Vasundhara Arts college, Solapur, YCMOU Nasik

**2008 12th** from KJVEK Solapur, Pune Board

**2006 10th** from Surwase High school Solapur, Pune Board

***Certification***

* Certification course of Pune University Tally 9.0 in financial accounting.
* Certification course of Pune University MS-Office.

***Projects Undergone***

**Project Name:** Inventory Management System

**Company Name:** Laxmi Hydraulics Pvt. Ltd. Solapur

**Duration:** 2 month

**Details:** Aimed at studying about the minimizing the inventory cost and maximize production units.

***Technical Credentials***

* Well versed with MS Office including Excel, PowerPoint and Word.

***Achievements & Extra-Curricular Activities***

**Achievements:**

* Won first prize in fashion show, treasure hunts, ad-mad show at inter college level.
* Represented College to Case study presentation at District level.

**Extra-curricular activities:**

* Social Service activities like collecting funds for blind, tree plantation.
* Organizing STEP UP-2013, inter-college competition in BMIT.
* Organizing member in 4-day CMAT workshop for MBA aspirants in BMIT, 2013.
* Participating in Electro-2013, Solapur.

***Personal Details***

**Date of Birth :** 10th March 1991

**Address :** 31/A Sahara Nagar 3 Hotagi road Solapur

**Languages Known :** English, Hindi & Marathi

***Declaration***

I hereby declare that the above written particulars are true to the best of my knowledge and belief.

Date: \_\_\_\_\_\_\_\_\_\_\_ **Md. Irshad Shaikh**